BASIC FINANCIAL STATEMENTS

FOR THE YEAR ENDED

JUNE 30, 2012

PREPARED BY THE FINANCE AND MANAGEMENT SERVICES DEPARTMENT



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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Alameda County Flood Control and
Water Conservation District – Zone 7
Livermore, California

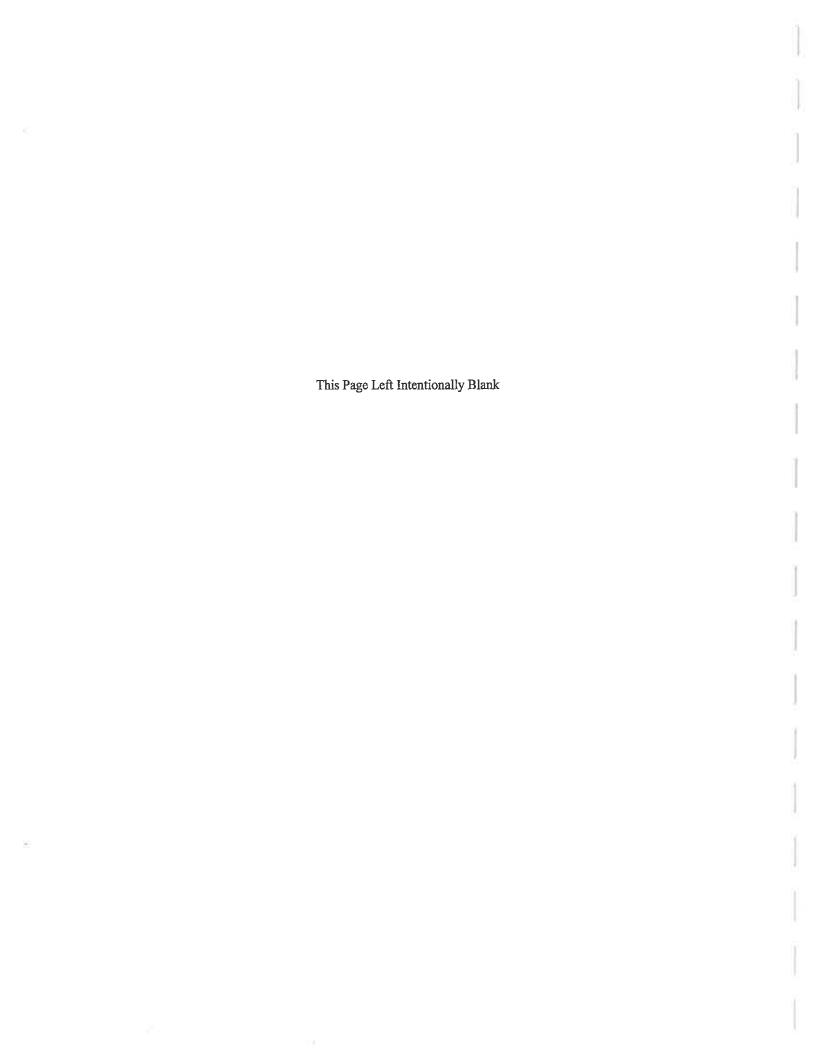
We have audited the basic financial statements of the governmental activities, business-type activities, each major fund and the aggregate remaining fund information of the Alameda County Flood Control and Water Conservation District – Zone 7, as of and for the year ended June 30, 2012, which collectively comprise the District's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the District's June 30, 2011 financial statements and our report dated September 21, 2011, in which we expressed an unqualified opinion.

We conducted our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly in all material respects, the respective financial position of the governmental activities, business-type activities, each major fund and the aggregate remaining fund information of the Alameda County Flood Control and Water Conservation District — Zone 7 at June 30, 2012, and the respective changes in the financial position and cash flows, where applicable, thereof for the year then ended, in conformity with generally accepted accounting principles in the United States of America.

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and budgetary comparison information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to this information in accordance with generally accepted auditing standards in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

October 8, 2012



Alameda County Flood Control and Water Conservation District – Zone 7 Management's Discussion and Analysis for the Fiscal Year Ended June 30, 2012

This section presents a narrative overview and analysis of Zone 7's financial activities for the fiscal year ended June 30, 2012. All amounts, unless otherwise indicated, are expressed in whole dollars.

Financial Highlights

- Total assets exceeded its liabilities at the close of this fiscal year by \$370 million. Net assets from governmental activities are \$74.6 million and Business-Type activities are \$295 million.
- Net assets decreased by \$2.4 million or 0.7% from the prior fiscal year's close. Governmental activities decreased \$2.8 million, while Business-Type activities increased \$0.3 million.
- Total expenses increased \$13.3 million or 20.1% over the prior year to \$79.5 million primarily due to a large capital project the El Charro Specific Plan.
- Total revenues increased \$10.7 million or 16.1% from the prior year to \$77.1 million primarily due to improvement in the local economic conditions.
- Water Sales revenues in the Business-Type Funds increased \$3.7 million or 11.6% to \$35.6 million.
- Construction in Progress at fiscal year-end include the Altamont Water Treatment Plant, Site
 Acquisition and Pipeline Projects for \$17,439,634, the PPWTP sewer line for \$826,340, the
 Santa Rita Pipeline Relocation for \$547,993, and other small capital projects.

Overview of the Financial Statements

This discussion and analysis serves as an introduction to Zone 7's basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements.

Zone 7-wide financial statements

The Zone 7-wide financial statements are designed to provide readers with an overview of Zone 7's finances, in a manner similar to private-sector business. The statement of net assets presents information on all of the County's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of Zone 7 is improving or deteriorating. The statement of activities presents information showing how Zone 7's net assets changed during the most recent fiscal year. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

Both of the government-wide statements distinguish functions of Zone 7 that are principally supported by taxes (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of Zone 7 include Flood Control and Flood Protection. The business-type (proprietary) activities include the Water Enterprise.

The government-wide financial statements can be found on pages 11-13 of this report.

Fund financial statements

The fund financial statements are designed to report information about groupings of related accounts, which are used to maintain control over resources that have been segregated for specific activities or objectives. Zone 7, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. Zone 7's two kinds of funds governmental and proprietary - use different accounting approaches.

Governmental funds

Flood Control (General) and Flood Protection services (Funds 50 and 76) are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using the modified accrual accounting method which measures cash and all other financial assets that can readily be converted to cash. The governmental fund statements provide a detailed near-term view of Zone 7's general government operations and the basic services it provides. Governmental fund information helps the reader determine whether there are more or fewer financial resources that can be spent in the near future to finance Zone 7's programs.

The basic governmental fund financial statements can be found on pages 14-18 of this report.

Proprietary funds

Proprietary funds are generally used to account for services for a government's business-type activities (activities supported by fees or charges). Enterprise funds are used to report the same functions as business-type activities in the government-wide financial statements. Enterprise activities, which include the State Water Project, Water Sales, Capital Improvement Renewal & Replacement, Capital Expansion, Water Facilities Trust and Water Supply Trust, are generally reported in proprietary funds. Proprietary funds are reported in the same way that all activities are reported in the Statement of Net Assets and the Statement of Net Activities, using the accrual method of accounting.

The basic proprietary fund financial statements can be found on pages 20-25 of this report.

Notes to the basic financial statements

The notes to the basic financial statements provide additional information that is essential to a complete understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 27-38 of this report.

Government-wide Financial Analysis

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. Zone 7's assets exceeded liabilities by \$370 million at June 30, 2012.

The largest portion of Zone 7's net assets, \$220 million or 60% reflects its investment in capital assets (e.g. land, buildings, equipment and infrastructure). These capital assets are used to provide services to citizens; therefore, these assets are not available for future spending. While the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay the debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

Net Assets as of June 30

| | Governmental Activities | | Business-type Activities | | Total | |
|--|-------------------------|--------------|-----------------------------|---------------|---------------|---------------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Assets: Current and other assets | \$60,672,924 | \$63,075,901 | \$123,689,917 | \$118,731,001 | \$184,362,841 | \$181,806,902 |
| Capital assets | 14,301,567 | 14,479,216 | 205,651,283 | 210,061,388 | 219,952,850 | 224,540,604 |
| Total assets | 74,974,491 | 77,555,117 | 329,341,200 | 328,792,389 | 404,315,691 | 406,347,506 |
| Liabilities: Current liabilities | 417,372 | 233,000 | 3,821,534 | 3,612,865 | 4,238,906 | 3,845,865 |
| Long-term liabilities Total | 0 | 0 | 30,500,000 | 30,500,000 | 30,500,000 | 30,500,000 |
| liabilities | 417,372 | 233,000 | 34,321,534 | 34,112,865 | 34,738,906 | 34,345,865 |
| Net assets: Invested in capital assets net of | | | | | | |
| related debt Unrestricted- | 14,301,567 | 14,479,216 | 205,651,283 | 208,841,658 | 219,952,850 | 223,320,874 |
| Designated | 41,751,799 | 58,914,899 | 79,220,538 | 79,436,419 | 120,972,337 | 138,351,318 |
| Unrestricted | 18,503,753 | 3,928,002 | 10,147,845 | 6,401,447 | 28,651,598 | 10,329,449 |
| Total net assets | \$74,557,119 | \$77,322,117 | \$295,019,666 | \$294,679,524 | \$369,576,785 | \$372,001,641 |

Changes in Net Assets for Year ended June 30

| Activities Activities 2012 2011 2012 | 2011 | | al | | |
|--|--------------|---------------|--------------------|--|--|
| 2012 2011 2012 | 2011 | | Total | | |
| | | 2012 | 2011 | | |
| Revenues: | | | | | |
| | \$31,879,951 | \$41,068,442 | \$35,058,670 | | |
| Grants and other contributions 61,249 53,229 106,194 | 444,139 | 167,443 | 497,368 | | |
| 0,2,0 | 23,991,982 | 29,196,310 | 24,013,608 | | |
| General revenues | | | | | |
| Property taxes 5,773,050 5,745,003 Investment earnings | | 5,773,050 | 5,74 5,00 3 | | |
| and other 257,328 345,843 641,133 | 735,257 | 898,461 | 1,081,100 | | |
| Total Revenues 11,638,265 9,344,420 65,465,441 | 57,051,329 | 77,103,706 | 66,395,749 | | |
| Expenses: | | | | | |
| General government 8,499,485 4,063,566 | | 8,499,485 | 4,063,566 | | |
| Flood protection 5,903,778 615,758 | | 5,903,778 | 615,758 | | |
| Special drainage area operations | | | 0 | | |
| State Water Project 13,858,280 | 10,670,494 | 13,858,280 | 10,670,494 | | |
| • | 30,572,172 | 30,711,144 | 30,572,172 | | |
| Facility use fees - capital improvement projects 3,864,713 Water connection fees - | 4,443,284 | 3,864,713 | 4,443,284 | | |
| capital expansion projects 16,691,162 | 15,853,975 | 16,691,162 | 15,853,975 | | |
| · · · | 61,539,925 | 79,528,562 | 66,219,249 | | |
| Increase/(decrease) in net assets before transfers (2,764,998) 4,665,096 340,142 Transfers | (4,488,596) | (2,424,856) | 17 6,50 0 | | |
| Extraordinary item | | | 0 | | |
| | (4,488,596) | -2,424,856 | 176,500 | | |
| | 299,168,120 | 372,001,641 | 371,825,141 | | |
| | 294,679,524 | \$369,576,785 | \$372,001,641 | | |

Zone 7's net assets decreased by \$2.4 million during the fiscal year ended June 30, 2012. Total revenue was \$77.1 million and is offset by total expenses, including transfers, of \$79.5 million.

Governmental activities

Net assets in Zone 7's flood control governmental activities decreased by \$2.8 million. Total revenues were \$11.6 million while total expenses amounted to \$14.4 million.

Revenues: Charges for services increased \$2.3 million from the prior year mainly due to an increase in the number of impervious area applications. Other program revenues increased from the prior year for fees and permits activities. Property taxes decreased slightly because of lower total assessed value and higher delinquencies. Investment earnings and other decreased \$0.09 million, or 25.6%, because of considerably lower earnings rates due to the economic downturn.

Expenses: General government increased \$9.7 million, or 207.8% mainly due to a large capital project—the El Charro Specific Plan.

Business-type activities

Net assets in Zone 7's water enterprise business-type activities increased by \$0.3 million with total revenues of \$65.5 million less total expenses including transfers of \$65.2 million.

Revenues: Charges for services increased \$3.7 million or 11.6% over the prior year as a result of a water rate increase and a higher volume of water sold. Grants and other contributions decreased \$0.3 million from the prior year due to receipt of State grants for the Mocho Demineralization project in the prior year. Other program revenues decreased \$5.2 million from the prior year.

Expenses: State water project costs increased \$3.2 million or 29.9% because of increased expenses incurred by the State. Cost of water sales increased \$0.2 million or 0.6% because of the increase in water treatment related costs due to a higher depreciation expense. Facility use fees - Capital improvement project expenses decreased \$0.6 million or \$13% because there were fewer capital projects during this year. Water connection fees — capital expansion projects increased \$0.8 million or 5.3% mainly due to the South Bay Aqueduct Enlargement/Improvement Project increased costs.

Governmental funds

As of the end of the fiscal year ended June 30, 2012, Zone 7's governmental funds reported combined ending fund balances of \$60.3 million, a decrease of \$2.6 million or 4.29% as compared to the prior year. Fund balances are classified in accordance with Governmental and Accounting Standards Board Statement Number 54 (GASB 54), Fund Balance Reporting and Governmental Fund Type Definitions. Out of the total fund balance of \$60.3 million; \$36 million is committed, which have constraints imposed by formal action of the Board and may be altered only by formal action of the Board; \$17.8 million is assigned, which are constrained by management's intent to be used for a specific purpose; \$4.9 million is unassigned, which are not restricted, committed, or assigned and are available for spending; and \$1.6 million is reserved for encumbrances. There were no long term liabilities.

Proprietary funds

Zone 7's proprietary fund statements provide the same type of information as is found in the government-wide financial statements. The net assets for the enterprise increased by \$0.3 million or 0.1%. Net assets invested in capital assets net of related debt decreased \$3.2 million primarily due to the increase in accumulated depreciation. There is no change in long-term liabilities.

Governmental Funds Budgetary highlights

A comparative budgetary statement for the Zone's general governmental funds (General Fund) follows:

| | Fînal Budgeted | Actual | Budget V | ariance |
|--|-------------------|--------------|---------------|---------------|
| | Amounts | Amounts | June 30, 2012 | June 30, 2011 |
| Resources (inflows): | | | | _ |
| Taxes | \$5,845,383 | \$5,773,050 | (\$72,333) | \$639,800 |
| Intergovernmental | 54,000 | 61,249 | 7,249 | (771) |
| Charges for services | 10,200 | 40,851 | 30,651 | (7,229) |
| Interest and rentals | 117,460 | 116,325 | (1,135) | (161,820) |
| Other | 25,284 | 39,424 | 14,140 | 5,026 |
| Amounts available for appropriation | 6,052,327 | 6,030,899 | (21,428) | 475,006 |
| Charges to appropriations (outflows): | | | | |
| Salaries and benefits | 1,134,002 | 1,915,556 | (781,554) | (503,402) |
| Services and supplies | 12,116,150 | 6,583,929 | 5,532,221 | 6,610,646 |
| Total changes to appropriations | 13,250,152 | 8,499,485 | 4,750,667 | 6,107,244 |
| Excess of resources over charges to appropriations | (7,197,825) | (2,468,586) | 4,729,239 | 6,582,250 |
| αργιοριιατίστιο | (1,701,020) | (2, 100,000) | .,. 20,200 | 5,002,200 |

Zone 7's actual general fund revenues came under the budget by \$4.8 million or 55.9%.

Variations between budget and actual expenditures in the general fund reflect overall expenditures less than the adjusted budget by \$4.8 million or 55.9%. The variance is primarily due to good storm season resulting in less than planned storm repairs, which is the major expense category in this fund.

Capital assets and debt administration

A summary of changes in Capital Assets, Proprietary Enterprise Fund and Governmental General Fund, can be found on pages 32-33. Highlights include capitalizing the Mocho Groundwater Demineralization facility and the Chain of Lakes Wells 1 & 2 and the Construction in Progress mentioned above in the Financial Highlights. Further detail of Capital Assets as of June 30, 2012 can be found under Note 3.

At the end of the current fiscal year, Zone 7 had long-term obligations outstanding of \$30.5 million. The line of credit's interest is calculated at a fluctuating rate per annum of 81.41% of the Prime Rate in effect from time to time, less 2.2%, the prime rate minus 2 points and it expires on December 31, 2013. Adequate funds are available to pay off the Line of Credit when due.

Economic factors and next year's budget and rates

- The Water Conservation Act of 2009 (SBX7-7) sets an overall goal of reducing per capita urban water use by 20% by the end of 2020, and calls for agricultural water suppliers to prepare and adopt water management plans. Water conservation and other recycling efforts are nearing the level of "demand hardening" or maximum potential as all new construction and landscaping is utilizing improved ecological designs, and older systems have been updated.
- New development within the service area has been picking up, albeit at a low but steady rate, providing slight growth in new water rate payers and connection fee revenue.

• A leveling-off in property values has resulted in stabilization of the 2011 and 2012 assessment roll, sustaining the lower level of property tax revenue for the 2010/11 year. Alameda County's average unemployment rate has decreased markedly, now registering 9.0% as of April 2012, below the 2011 rate of 10.2 percent, exhibiting signs of slow but steady economic stabilization.

All of the above factors were considered in preparing Zone 7's budget for fiscal year 2013.

Requests for Information

This financial report is designed to provide our customers, ratepayers, investors and creditors with a general overview of Zone 7's finances and to demonstrate accountability for the money it receives. Below is the contact information for questions about this report or requests for additional financial information.

Zone 7 Water Agency, 100 North Canyons Parkway, Livermore, CA 94551



STATEMENT OF NET ASSETS JUNE 30, 2012

| | Governmental Activities | Business-Type Activities | Total |
|--|---------------------------|--------------------------------------|---------------------------------------|
| ASSETS | | | |
| Current assets | | | |
| Cash in county treasury (Note 2) Accounts receivable, net Prepaid expenses | \$59,446,259 1,226,665 | \$114,231,341 9,368,576 90,000 | \$173,677,600 10,595,241 90,000 |
| Total current assets | 60,672,924 | 123,689,917 | 184,362,841 |
| Noncurrent assets | | | |
| Capital assets (Note 3): Rights of way, water entitlements, easements | | | |
| and construction in progress Depreciable, net | 6,875,550 7,426,017 | 58,489,629 147,161,654 | 65,365,179 154,587,671 |
| Total noncurrent assets | 14,301,567 | 205,651,283 | 219,952,850 |
| Total assets | 74,974,491 | 329,341,200 | 404,315,691 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Accounts payable and accrued expenses Deposits-water facilities trust Compensated absences (Note 1J) | 417,372 | 2,352,560 353,039 1,115,935 | 2,769,932 353,039 1,115,935 |
| Total current liabilities | 417,372 | 3,821,534 | 4,238,906 |
| Noncurrent liabilities | | | |
| Line of credit (Note 4) | | 30,500,000 | 30,500,000 |
| Total noncurrent liabilities | | 30,500,000 | 30,500,000 |
| Total liabilities | 417,372 | 34,321,534 | 34,738,906 |
| NET ASSETS (Note 5) | | | |
| Invested in capital assets, net of related debt Unrestricted-designated for | 14,301,567 | 205,651,283 | 219,952,850 |
| Capital projects | 36,696,155 | 37,928,558 | 74,624,713 |
| Specific projects and programs Unrestricted | 5,055,644 18,503,753 | 41,291,980 10,147,845 | 46,347,624 28,651,598 |
| Total net assets | \$74,557,119 | \$295,019,666 | \$369,576,785 |

ALAMEDA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT ZONE 7 STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2012

| | | Program Revenues | | | | |
|---|--------------|------------------|---------------|--------------|--------------|--|
| | | • | Operating | Other | | |
| | | Charges for | Grants and | Program | | |
| Functions/Programs | Expenses | Services | Contributions | Revenues | Total | |
| Governmental activities: | | | | | | |
| General government | \$8,499,485 | \$40,851 | \$61,249 | \$39,424 | \$141,524 | |
| Flood protection | 5,903,778 | 5,464,326 | | 2,037 | 5,466,363 | |
| Total governmental activities | 14,403,263 | 5,505,177 | 61,249 | 41,461 | 5,607,887 | |
| Business-type activities: | | | | | | |
| State water project | 13,858,280 | | 92,639 | 15,489,732 | 15,582,371 | |
| Water sales | 30,711,144 | 35,547,771 | | 379,468 | 35,927,239 | |
| Facility use fees-capital improvement | 3,864,713 | 11,230 | 10,166 | 552,453 | 573,849 | |
| Water connection fees capital expansion | 16,691,162 | 4,264 | 3,389 | 12,733,196 | 12,740,849 | |
| Total business-type activities | 65,125,299 | 35,563,265 | 106,194 | 29,154,849 | 64,824,308 | |
| Total | \$79,528,562 | \$41,068,442 | \$167,443 | \$29,196,310 | \$70,432,195 | |
| | | | | | | |

General revenues:

Property taxes:

Secured

Unsecured

Supplemental

Investment earnings

Rental charges

Total general revenues

Change in net assets

Net assets-beginning of year

Net Assets-end of year

Net (Expense) Revenue and Changes in Net Assets

| Governmental Activities | Business-type Activities | Total |
|-------------------------|--------------------------|---------------|
| Activities | Activities | 1 Otal |
| (\$8,357,961) | | (\$8,357,961) |
| (437,415) | | (437,415) |
| (8,795,376) | | (8,795,376) |
| | \$1,724,091 | 1,724,091 |
| | 5,216,095 | 5,216,095 |
| | (3,290,864) | (3,290,864) |
| | | , |
| | (3,950,313) | (3,950,313) |
| | (300,991) | (300,991) |
| (8,795,376) | (300,991) | (9,096,367) |
| | | |
| 5,392,724 | | 5,392,724 |
| 330,976 | | 330,976 |
| 49,350 | | 49,350 |
| 239,596 | 610,133 | 849,729 |
| 17,732 | 31,000 | 48,732 |
| 6,030,378 | 641,133 | 6,671,511 |
| (2,764,998) | 340,142 | (2,424,856) |
| 77,322,117 | 294,679,524 | 372,001,641 |
| \$74,557,119 | \$295,019,666 | \$369,576,785 |

GOVERNMENTAL FUNDS BALANCE SHEET

AS OF JUNE 30, 2012

WITH SUMMARIZED TOTALS AS OF JUNE 30, 2011

| | | Flo od | Tota | als |
|-------------------------------------|--------------|---------------|--------------------------|--------------------------|
| | General | Protection | 2012 | 2011 |
| ASSETS | | | | |
| Current assets | | | | |
| Cash in county treasury (Note 2) | \$23,948,959 | \$35,497,300 | \$59,446,259 | \$62,627,113 |
| Accounts receivable, net | | 1,226,665 | 1,226,665 | 448,788 |
| Total assets | \$23,948,959 | \$36,723,965 | \$60,672,924 | \$63,075,901 |
| LIABILITIES | | | | |
| Current liabilities | | | | |
| Accounts payable and | | | | |
| accrued expenses | \$389,562 | \$27,810 | \$417,372 | \$233,000 |
| Total liabilities | 389,562 | 27,810_ | 417,372 | 233,000 |
| FUND BALANCES (Note 5) | | | | |
| Nonspendable: | | | | |
| Encumbrances | 855,644 | 739,264 | 1,594,908 | 10,103,983 |
| Committed | 17,823,912 | 35,956,891 | 35,956,891 17,823,912 | 31,099,208 13,511,708 |
| Assigned Unassigned | 4,879,841 | | 4,879,841 | 8,128,002 |
| Ollassighed | 4,077,041 | | 1,072,012 | 0,120,002 |
| Total fund balances | 23,559,397 | 36,696,155 | 60,255,552 | 62,842,901 |
| Total liabilities and fund balances | \$23,948,959 | \$36,723,965 | \$60,672,924 | \$63,075,901 |

ZONE 7

RECONCILIATION OF

GOVERNMENTAL FUNDS - FUND BALANCE WITH THE GOVERNMENTAL ACTIVITIES

STATEMENT OF NET ASSETS

JUNE 30, 2012

WITH COMPARATIVE TOTALS FOR JUNE 30, 2011

| | 2012 | 2011 |
|---|----------------------|-----------------------|
| TOTAL FUND BALANCES - TOTAL GOVERNMENTAL FUNDS | \$60,255,552 | \$62,842 ,90 1 |
| Amounts reported for Governmental Activities in the Statement of Net Assets are different from those reported in the Governmental Funds above because of the following: | | |
| CAPITAL ASSETS Capital assets used in Governmental Activities are not current assets or financial resources and therefore are not reported in the Governmental Funds. | 14,301,567 | 14,479,216 |
| NET ASSETS OF GOVERNMENTAL ACTIVITIES | \$74, 557,119 | \$77,322,117 |

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2012

WITH SUMMARIZED TOTALS FOR THE YEAR ENDED JUNE 30, 2011

| | | Flood | | Is |
|----------------------------------|--------------|--------------|--------------|--------------|
| | General | Protection | 2012 | 2011 |
| REVENUES | | | | |
| Property taxes | \$5,773,050 | | \$5,773,050 | \$5,745,003 |
| Intergovernmental revenues | 61,249 | | 61,249 | 53,229 |
| Charges for services | 40,851 | \$5,464,326 | 5,505,177 | 3,178,719 |
| Interest and rentals | 116,325 | 141,003 | 257,328 | 345,843 |
| Other revenues | 39,424 | 2,037 | 41,461 | 21,626 |
| Total revenues | 6,030,899 | 5,607,366 | 11,638,265 | 9,344,420 |
| EXPENDITURES | | | | |
| Salaries and employee benefits | | | | |
| transferred from district-wide | 1,915,556 | 328,000 | 2,243,556 | 1,937,436 |
| Services and supplies | 6,583,929 | 267,191 | 6,851,120 | 2,559,113 |
| Equipment and capital structure | | 5,130,850 | 5,130,850 | |
| Other | | 88 | 88 | 126 |
| Total expenditures | 8,499,485 | 5,726,129 | 14,225,614 | 4,496,675 |
| EXCESS (DEFICIENCY) OF REVENUES | | | | |
| OVER EXPENDITURES | (2,468,586) | (118,763) | (2,587,349) | 4,847,745 |
| | | | | |
| NET CHANGE IN FUND BALANCES | (2,468,586) | (118,763) | (2,587,349) | 4,847,745 |
| FUND BALANCES, BEGINNING OF YEAR | 26,027,983 | 36,814,918 | 62,842,901 | 57,995,156 |
| FUND BALANCES, END OF YEAR | \$23,559,397 | \$36,696,155 | \$60,255,552 | \$62,842,901 |
| | | | | |

ZONE 7

RECONCILIATION OF THE

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS

WITH THE

CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2012

WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2011

| | 2012 | 2011 |
|--|--------------------|-------------|
| The schedule below reconciles the Net Changes in Fund Balances reported on the Governmental Funds Statement of Revenues, Expenditures and Changes in Fund Balance, which measures only changes in current assets and current liabilities on the modified accrual basis, with the Change in Net Assets of Governmental Activities reported in the Statement of Activities, which is prepared on the full accrual basis. | ut | |
| NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS | (\$2,587,349) | \$4,847,745 |
| Amounts reported for governmental activities in the Statement of Activities are different because of the following: | | |
| CAPITAL ASSETS TRANSACTIONS | | |
| Governmental Funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is capitalized and allocated over their estimated useful lives and reported as depreciation expense. | | |
| The capital outlay expenditures are therefore added back to fund balance Depreciation expense is deducted from the fund balance | 5,000 (182,649) | (182,649) |
| CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES | (\$2,764,998) | \$4,665,096 |

GENERAL FUND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE

BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2012

| | Budgeted A | mounts | | Variance with Final Budget |
|---|---------------------------------|---------------------------------|-----------------------------------|-------------------------------|
| | Original | Final | Actual Amounts Budgetary Basis | Positive (Negative) |
| REVENUES | | | | |
| Property taxes Intergovernmental revenue Charges for services | \$5,845,383 54,000 10,200 | \$5,845,383 54,000 10,200 | \$5,773,050 61,249 40,851 | (\$72,333) 7,249 30,651 |
| Interest and rentals Other revenue | 117,460 25,284 | 117,460 25,284 | 116,325 39,424 | (1,135) 14,140 |
| TOTAL REVENUES | 6,052,327 | 6,052,327 | 6,030,899 | (21,428) |
| EXPENDITURES | | | | |
| Salaries and benefits Services and supplies | 1,134,002 7,547,998 | 1,134,002 12,116,150 | 1,915,556 6,583,929 | (781,554) 5,532,221 |
| TOTAL EXPENDITURES | 8,682,000 | 13,250,152 | 8,499,485 | 4,750,667 |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES | (2,629,673) | (7,197,825) | (2,468,586) | 4,729,239 |
| NET CHANGE IN FUND BALANCE | (\$2,629,673) | (\$7,197,825) | (2,468,586) | \$4,729,239 |
| Fund balance, beginning of year | | | 26,027,983 | |
| Fund balance, end of year | | | \$23,559,397 | |



ZONE 7

PROPRIETARY FUNDS

STATEMENT OF NET ASSETS

JUNE 30, 2012

WITH SUMMARIZED TOTALS AS OF JUNE 30, 2011

| WITE | 1 SUMMARIZED TOTAL | S AS OF JUNE 30, 2011 | 1 | |
|--|---------------------------|---------------------------------------|---|-------------------------|
| | State Water Project | Water Sales | Capital Improvement Renewal & Replacement | Capital Expansion |
| ASSETS | | | | |
| Current assets: Cash in county treasury (Note 2) Receivables, net Prepaid deposits | \$10,466,482 137,341 | \$22,373,067 8,348,759 90,000 | \$22,160,026 3,095 | \$50,969,184 879,381 |
| Total current assets | 10,603,823 | 30,811,826 | 22,163,121 | 51,848,565 |
| Noncurrent assets: Capital assets (Note 3), right of ways, water entitlements and construction in progress Improvements, net of depreciation | | 58,489,629 147,161,654 | | |
| Total noncurrent assets | | 205,651,283 | | |
| Total assets | 10,603,823 | 236,463,109 | 22,163,121 | 51,848,565 |
| LIABILITIES | | | | |
| Current liabilities: Accounts payable and accrued expenses Deposits Compensated absences (Note 1J) | | 1,856,160 1,115,935 | 430,009 | 66,391 |
| Total current liabilities | | 2,972,095 | 430,009 | 66,391 |
| Long-term liabilities: Line of Credit (Note 4) | | | | 30,500,000 |
| Total long-term liabilities | T | | | 30,500,000 |
| Total liabilities | | 2,972,095 | 430,009 | 30,566,391 |
| NET ASSETS (Note 5) | | | | |
| Invested in capital assets Unrestricted-designated for: | | 205,651,283 | | |
| Capital projects Designated projects Unrestricted | 10,603,823 | 6,600,000 11,091,886 10,147,845 | 19,041,132 2,691,980 | 12,287,426 8,994,748 |
| Total net assets | 10,603,823 | 233,491,014 | 21,733,112 | 21,282,174 |
| Total liabilities and net assets | \$10,603,823 | \$236,463,109 | \$22,163,121 | \$51,848,565 |

| Water Facilities | Water Supply | Totals | |
|---------------------|-----------------|--|--|
| Trust | Trust | 2012 | 2011 |
| \$3,522,216 | \$4,740,366 | \$114,231,341 9,368,576 90,000 | \$111,710,416 6,796,766 223,819 |
| | | | |
| 3,522,216 | 4,740,366 | 123,689,917 | 118,731,001 |
| | | 58,489,629 147,161,654 205,651,283 | 57,258,300 152,803,088 210,061,388 |
| 2 522 216 | 4 710 266 | 200 241 200 | 999 709 999 |
| 3,522,216 | 4,740,366 | 329,341,200 | 328,792,389 |
| 353,039 | | 2,352,560 353,039 1,115,935 | 2,079,778 380,997 1,152,090 |
| 353,039 | | 3,821,534 | 3,612,865 |
| | | 30,500,000 | 30,500,000 |
| | | 30,500,000 | 30,500,000 |
| 353,039 | | 34,321,534 | 34,112,865 |
| | | 205,651,283 | 208,841,658 |
| 3,169,177 | 4,740,366 | 37,928,558 41,291,980 10,147,845 | 40,041,672 39,394,747 6,401,447 |
| 3,169,177 | 4,740,366 | 295,019,666 | 294,679,524 |
| \$3,522,216 | \$4,740,366 | \$329,341,200 | \$328,792,389 |

PROPRIETARY FUNDS

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

FOR THE YEAR ENDED JUNE 30, 2012

WITH SUMMARIZED TOTALS FOR THE YEAR ENDED JUNE 30, 2011

| ODED ATTING DEVENITIES | State Water Project | Water Sales | Capital Improvement Renewal & Replacement | Capital Expansion |
|---|---------------------------|--|--|--|
| OPERATING REVENUES Property taxes Water sales Intergovernmental revenue | \$12,017,106 92,639 | \$35,398,908 | \$10,166 | \$3,389 |
| Connection and development fees Charges for services | 72,037 | 113,890 | 547,570 11,230 | 10,798,372 4,264 |
| Other revenues | 3,472,626 | 379,468 | 4,883 | 1,934,824 |
| Total operating revenues | 15,582,371 | 35,892,266 | 573,849 | 12,740,849 |
| OPERATING EXPENSES Salaries, wages and benefits Contractual services Supplies Chemical purchases | | 12,529,536 2,246,105 115,792 1,854,047 | 1,378,299 2,579,724 | 644,277 382,069 |
| Water purchases Water storage Utilities Maintenance and repairs | 13,858,280 | 2,104,846 1,102,075 1,984,768 1,183,573 99,677 | 157,744 531,904 | 13,645,489 1,341,997 43,201 404,128 |
| Equipment and building rents Office expenses Risk management Depreciation (Note 3) Expenses capitalized | | 1,342,687 354,389 5,793,649 | 338,217 | 343,744 |
| Total operating expenses | 13,858,280 | 30,711,144 | 3,864,713 | 16,691,162 |
| Operating income (loss) | 1,724,091 | 5,181,122 | (3,290,864) | (3,950,313) |
| NONOPERATING REVENUES | | | | |
| Interest income and rental fees | 155,849 | 123,456 | 89,614 | 237,540 |
| Total nonoperating revenues | 155,849 | 123,456 | 89,614 | 237,540 |
| Income (loss) before transfers | 1,879,940 | 5,304,578 | (3,201,250) | (3,712,773) |
| Transfers in Transfers (out) | | 1,360,610 (5,169,840) | 5,044,148 (1,121,175) | 681,352 (795,095) |
| Change in net assets | 1,879,940 | 1,495,348 | 721,723 | (3,826,516) |
| Net assets, beginning of year | 8,723,883 | 231,995,666 | 21,011,389 | 25,108,690 |
| Total net assets, end of Year | \$10,603,823 | \$233,491,014 | \$21,733,112 | \$21,282,174 |

| Water Facilities | Water Supply | Totals | | |
|---------------------|-----------------|--------------------------|------------------------------|--|
| Trust | Trust | 2012 | 2011 | |
| | | \$12,017,106 | \$9,860,412 | |
| | | 35,398,908 | 31,785,517 | |
| | | 106,194 | 444,139 | |
| | | 11,345,942 | 9,697,595 | |
| | | 129,384 | 69,872 | |
| \$34,973 | | 5,826,774 | 4,458,537 | |
| 34,973 | | 64,824,308 | 56,316,072 | |
| | | 14,552,112 | 14,811,943 | |
| | | 5,207,898 | 4,647,071 | |
| | | 115,792 | 118,003 | |
| | | 1,854,047 | 1,542,425 | |
| | | 29,608,615 | 27,676,513 | |
| | | 2,444,072 | 2,316,114 | |
| | | 2,185,713 | 2,192,612 | |
| | | 1,183,573 | 1,348,377 | |
| | | 1,035,709 | 1,000,498 | |
| | | 2,024,648 | 1,441,471 | |
| | | 354,389 | 203,728 | |
| | | 5,793,649 | 4,682,019 | |
| | | (1,234,918) | (440,849) | |
| | | 65,125,299 | 61,539,925 | |
| 34,973 | | (300,991) | (5,223,853) | |
| | | | | |
| 14,856 | \$19,818 | 641,133 | 735,257 | |
| 14,856 | 19,818 | 641,133 | 735,257 | |
| 49,829 | 19,818 | 340,142 | (4,488,596) | |
| | | 7,086,110 (7,086,110) | 173,168,966 (173,168,966) | |
| 49,829 | 19,818 | 340,142 | (4,488,596) | |
| 3,119,348 | 4,720,548 | 294,679,524 | 299,168,120 | |
| \$3,169,177 | \$4,740,366 | \$295,019,666 | \$294,679,524 | |

PROPRIETARY FUNDS

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2012

WITH SUMMARIZED TOTALS FOR THE YEAR ENDED JUNE 30, 2011

| | State Water Project | Water Sales | Capital Improvement Renewal & Replacement |
|--|---------------------------|---|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Receipts from customers Connection and development fees | \$15,445,030 | \$33,495,811 | \$52,704 547,570 |
| Payments to employees Payments to suppliers | (13,858,280) | (12,565,691) (12,014,408) | (1,378,299) (2,599,920) |
| Net cash provided (used) by operating activities | 1,586,750 | 8,915,712 | (3,377,945) |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES | | | |
| Interest income | 155,849 | 123,456 | 89,614 |
| Cash flows from noncapital financing activities | 155,849 | 123,456 | 89,614 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES | | | |
| Purchase of property, plant, and equipment Transfers in Transfers (out) | | (1,383,544) 1,360,610 (5,169,840) | 5,044,148 (1,121,175) |
| Cash flows from (used for) capital and related financing activities | | (5,192,774) | 3,922,973 |
| Net increase (decrease) in cash and cash equivalents | 1,742,599 | 3,846,394 | 634,642 |
| Cash and investments at beginning of period | 8,723,883 | 18,526,673 | 21,525,384 |
| Cash and investments at end of period | \$10,466,482 | \$22,373,067 | \$22,160,026 |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating income (loss) Adjustments to reconcile operating income to cash flows | \$1,724,091 | \$5,181,122 | (\$3,290,864) |
| Depreciation Changes in assets and liabilities Receivables | (137,341) | 5,793,649 (2,530,274) | 26,425 |
| Prepaid deposits Accounts payable and accrued expenses Compensated absences Deposits | | 133,819 373,551 (36,155) | (113,506) |
| Net cash provided (used) by operating activities | \$1,586,750 | \$8,915,712 | (\$3,377,945) |

| 0.241 | Water | Water | m | |
|----------------------|---------------------|-----------------|---------------|---------------|
| Capital Expansion | Facilities Trust | Supply Trust | To | 2011 |
| Ехраняюн | Tiust | | | |
| \$2,011,857 | \$7,015 | | \$51,012,417 | \$49,342,793 |
| 10,798,372 | 47,013 | | 11,345,942 | 9,697,595 |
| (644,277) | | | (14,588,267) | (14,773,158) |
| (16,034,148) | | | (44,506,756) | (43,876,871) |
| (10,034,148) | | | (11,300,730) | (43,870,871) |
| (3,868,196) | 7,015 | | 3,263,336 | 390,359 |
| | | | | |
| 237,540 | 14,856 | \$19,818 | 641,133 | 735,257 |
| 237,540 | 14,856 | 19,818 | 641,133 | 735,257 |
| | | | | |
| | | | (1,383,544) | (498,163) |
| 681,352 | | | 7,086,110 | 173,168,966 |
| (795,095) | | | (7,086,110) | (173,168,966) |
| | | | | |
| (113,743) | | | (1,383,544) | (498,163) |
| | | | | |
| (3,744,399) | 21,871 | 19,818 | 2,520,925 | 627,453 |
| 54 545 555 | 0.500.045 | 1 500 510 | 111 1110 1115 | |
| 54,713,583 | 3,500,345 | 4,720,548 | 111,710,416 | 111,082,963 |
| \$50,969,184 | \$3,522,216 | \$4,740,366 | \$114,231,341 | \$111,710,416 |
| | | | | |
| (\$3,950,313) | \$34,973 | | (\$300,991) | (\$5,223,853) |
| | | | 5,793,649 | 4,682,019 |
| 69,380 | | | (2,571,810) | 2,820,150 |
| y | | | 133,819 | ,, |
| 12,737 | | | 272,782 | (1,830,908) |
| | | | (36,155) | 38,785 |
| | (27,958) | | (27,958) | (95,834) |
| (\$3,868,196) | \$7,015 | | \$3,263,336 | \$390,359 |



NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. General

The Alameda County Flood Control and Water Conservation District – Zone 7 (the District) is a public corporation, organized and existing under the constitution and laws of the State of California. The District provides various services including the purchase, treatment and sales of water and the maintenance of flood control channels within the boundaries of its service area. The financial statements of the District have been prepared in conformity with generally accepted accounting principles as applied to governmental units. The Governmental Accounting Standards Board is the accepted standard setting body for governmental accounting and financial reported purposes.

B. Basis of Presentation

Government-Wide Statements

The statement of net assets and statement of activities display information about the primary government (the District). These statements distinguish between the *governmental* and *business-type activity* of the District. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from the business-type activity, which rely to a significant extent on fees charged to external parties.

The statement of activities presents a comparison between direct expenses and program revenues for each segment of the business-type activity of the District and for each function of the District's governmental activities. Direct expenses are those that are specifically associated with a program or function and; therefore, are clearly identifiable to a particular function. Program revenues include 1) charges paid by the recipients of goods or services offered by the programs and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

When both restricted and unrestricted net assets are available, restricted resources are used for qualified expenditures for capital improvement projects before any unrestricted resources are spent.

Fund Financial Statements

The fund financial statements provide information about the District's funds. The fund financial statements present all governmental funds and the water enterprise fund.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. *Nonoperating* revenues, such as subsidies and investment earnings, result from nonexchange transactions or ancillary activities.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The District reports the following governmental funds:

- The General Fund is used to account for all revenues and expenditures necessary to carry out basic governmental activities of the District that are not accounted for through other funds.
- The *Flood Protection* is for flood protection and storm water drainage facilities and is reserved for reimbursement to developers.

The District reports the following proprietary funds:

- The State Water Project is used for fixed State water charges and State water project bonded indebtedness.
- The Water Sales account for enterprise operation and administration, emergency and support services, variable State water charges, water facilities maintenance and operation, water facilities, water resources and water supply planning.
- The Capital Improvement Renewal & Replacement is used for improvement, renewal and replacement program.
- The Capital Expansion is used for Water Enterprise capital expansion projects.
- The Water Facilities Trust is used for Chain of Lakes mitigation and planning reserve, quarry discharge exports, miscellaneous fess and deposits, and permit inspection deposits.
- The Water Supply Trust is used for future water, water storage and Delta-related projects.

C. Basis of Accounting

The government-wide and proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Nonexchange transactions, in which the District gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, benefit assessments and grants. On an accrual basis, revenues from property taxes and benefit assessments are recognized in the fiscal year for which the taxes and assessments are levied; revenue from grants is recognized in the fiscal year in which all eligibility requirements have been satisfied; and revenue from investments is recognized when earned.

Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Property taxes benefit assessments, interest, grants and charges for services are accrued when their receipt occurs within sixty days after the end of the accounting period so as to be both measurable and available. Expenditures are generally recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures and compensated absences are recorded when payment is due. General capital assets acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and capital leases are reported as other financing sources.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

For its business-type activities and enterprise fund, the District has elected, under Governmental Accounting Standard's Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, to apply all applicable GASB pronouncements as well as any applicable pronouncements of the Financial Accounting Standards Board (FASB), the Accounting Principles Board or any Accounting Research Bulletins issued on or before November 30, 1989 unless those pronouncements conflict with or contradict GASB pronouncements. The GASB periodically updates its codification of the existing Governmental Accounting and Financial Reporting Standards, which, along with subsequent GASB pronouncements (Statements and Interpretations), constitutes GAAP for governmental units. The District has elected not to follow subsequent private-sector guidance of FASB after November 30, 1989.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Water enterprise fund is the sale of water to outside customers. Operating expenses for the enterprise fund include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

D. Cash and Cash Equivalents

For purposes of the statement of cash flows the District defines cash and cash equivalents to include all cash and temporary investments with original maturities of three months or less from the date of acquisition, including restricted assets, and all pooled deposits.

E. Receivables

Accounts receivable arise from billings to customers for water and sewer usage and certain improvements made to customers' property. Uncollectible amounts from individual customers are not significant.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

F. Capital Assets

Capital assets are those purchased or acquired with a useful life greater than one year and an original cost greater than \$250,000 for infrastructure, buildings, building improvements, land improvements and software. The District capitalizes equipment and land with a useful life greater than one year and an original cost greater than \$5,000. These assets are reported at historical cost or estimated historical cost. Contributed assets are reported at fair market value as of the date received. Additions, improvements, and other capital outlays that are significantly extend the useful life of an asset are capitalized. The costs of normal maintenance and repairs that do not add to the value of the assets or materially extend the asset's lives are not capitalized, but are expensed as incurred. Depreciation on all capital assets is computed using a straight-line basis over the following estimated useful lives:

| Capital Assets | Useful Life |
|-------------------------------|---------------|
| Treatment plants | 40 years |
| Treatment plants improvements | 10 - 40 years |
| Sludge drying ponds | 40 years |
| Pipeline | 40 years |
| Equipment | 3-10 years |
| Reservoir | 40 years |
| Office building | 40 years |
| Wellfields | 40 years |
| Flood control channels | 100 years |
| Rights of way | Indefinite |
| Water entitlement | Indefinite |

G. Budgets and Budgetary Accounting

Formal budgets are employed as a management control during the year for the General Fund.

Budgets for the Governmental Funds are prepared to include encumbrances at year end. Budget comparisons presented are on this Non-GAAP budgetary basis.

H. Encumbrances - Governmental Fund Financial Statements

Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditure of monies are recorded in order to reserve that portion of the applicable appropriation, is employed as an extension of formal budgetary integration in the General Funds and Flood Protection Fund. Encumbrances at year end are reported as reservation of fund balances since they do not constitute expenditures or liabilities.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

I. Property Taxes

The District receives property taxes from Alameda County. The District recognizes property taxes as revenue in the fiscal year of levy, based on the assessed value as of September 1 of the preceding fiscal year. They become a lien on the first day of the year they are levied. Secured property tax is levied on September 1 and due in two installments, on November 1 and March 1. They become delinquent on December 10 and April 10, respectively. Unsecured property taxes are due on July 1, and become delinquent on August 31. The District elected to receive the property taxes from the County under the Teeter Bill. Under this program the District receives 100% of the levied property taxes in periodic payments, with the County assuming responsibility for delinquencies.

J. Compensated Absences

The District's policy allows employees to accumulate earned but unused vacation and overtime compensation, subject to a vesting policy. The cost of vacation is recorded in the period it is earned. The District will recognize accrued vacation to the maximum of vacation earned during the preceding two years prior to separation of service. Accumulated employee sick leave benefits are not recognized as liabilities of the District, as these benefits do not vest with the employee. Therefore, sick leave is recorded as expenditure in the period that the benefit is taken. As of June 30, 2012, the balance of compensated absences is \$1,115,935.

K. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 - CASH AND INVESTMENTS

The District's cash and investments is controlled and invested by the Alameda County Treasurer. Investments are stated at fair value as required by generally accepted accounting principles. Pooled investment earning are allocated by the Treasurer to each fund based on the cash and investment balances in these funds at the end of each accounting period. At June 30, 2012, the District's cash and investments amounted to \$173,677,600 of which \$59,446,259 and \$114,231,341 were reflected in the District's Governmental and Business-Type Activities, respectively. The make up of these investments can be found in the Alameda County Treasurer's Investment Pool Market Value Report as of June 30, 2012, however the majority of the Pool is comprised of collateralized securities (Treasury Notes, Bills, Federal Agencies and Commercial Paper).

NOTE 3 – CAPITAL ASSETS

A. Summary

The following is a summary of capital assets as of June 30, 2012:

| | Balance at | | Balance at |
|--|---------------|-------------|---------------|
| Governmental Activities | June 30, 2011 | Additions | June 30, 2012 |
| Capital assets not being depreciated: | | = 185 | |
| Rights of way | \$6,870,550 | \$5,000 | \$6,875,550 |
| Total capital assets not being depreciated | 6,870,550 | 5,000 | 6,875,550 |
| Capital assets being depreciated: | | | |
| Flood control channels | 9,939,359 | | 9,939,359 |
| Total capital assets being depreciated | 9,939,359 | | 9,939,359 |
| Less accumulated depreciation for: | | | |
| Flood control channels | 2,330,693 | 182,649 | 2,513,342 |
| Total accumulated depreciation | 2,330,693 | 182,649 | 2,513,342 |
| Net capital assets being depreciated | 7,608,666 | (182,649) | 7,426,017 |
| Governmental activity capital assets, net | \$14,479,216 | (\$177,649) | \$14,301,567 |

NOTE 3 – CAPITAL ASSETS (Continued)

| | Balance at | Additions and | | Balance at |
|--|---------------|---------------|-------------|---------------|
| Business-Type Activities | June 30, 2011 | Transfers | Retirements | June 30, 2012 |
| Capital assets not being depreciated: | | | | |
| Rights of way | \$559,718 | \$718,179 | | \$1,277,897 |
| Water entitlements | 36,655,364 | | | 36,655,364 |
| Easements | 1,219,730 | 73,327 | | 1,293,057 |
| Construction in progress | 18,823,488 | 439,823 | | 19,263,311 |
| | | | | |
| Total capital assets not being depreciated | 57,258,300 | 1,231,329 | | 58,489,629 |
| Capital assets being depreciated: | | | | |
| Equipment | 2,726,433 | 148,626 | (\$6,035) | 2,869,024 |
| Treatment plants | 105,415,112 | | | 105,415,112 |
| Office building | 1,264,251 | | | 1,264,251 |
| Reservoir | 1,934,197 | | | 1,934,197 |
| Pipelines | 52,118,373 | 3,589 | | 52,121,962 |
| Wellfields | 26,435,329 | | | 26,435,329 |
| Supervisory Control and Data Acquisition project | 9,704,664 | | | 9,704,664 |
| Other infrastructure | 487,550 | | | 487,550 |
| Total capital assets being depreciated | 200,085,909 | 152,215 | (6,035) | 200,232,089 |
| Less accumulated depreciation for: | | | | |
| Equipment | 2,313,480 | 185,356 | (6,035) | 2,492,801 |
| Treatment plants | 28,247,503 | 3,088,985 | (-,) | 31,336,488 |
| Office building | 753,526 | 31,606 | | 785,132 |
| Reservoir | 860,931 | 48,355 | | 909,286 |
| Pipelines | 8,854,906 | 1,281,042 | | 10,135,948 |
| Wellfields | 3,063,924 | 660,883 | | 3,724,807 |
| Supervisory Control and Data Acquisition project | 3,154,016 | 485,233 | | 3,639,249 |
| Other infrastructure | 34,535 | 12,189 | | 46,724 |
| • | | | | |
| Total accumulated depreciation | 47,282,821 | 5,793,649 | (6,035) | 53,070,435 |
| Net capital assets being depreciated | 152,803,088 | (5,641,434) | | 147,161,654 |
| Business-Type activity capital assets, net | \$210,061,388 | (\$4,410,105) | | \$205,651,283 |

NOTE 3 – CAPITAL ASSETS (Continued)

B. Construction in Progress

Construction in Progress at June 30, 2012 comprises the following projects:

| Projects | |
|---|--------------|
| Patterson Pass Water Treatment Plant PPWTP-Sewer Line Project | \$826,340 |
| Santa Rita Pipeline Relocation | 547,993 |
| Del Valle Water Treatment Plant-DVWTP Sludge Handling Imprv | 1,370 |
| Altamont Water Treatment PlantAWTP-Site Aquis/Raw H2O T | 15,512,884 |
| Altamont Water Treatment Plant | 1,334,358 |
| Altamont Pipeline-County Reach | 592,392 |
| Arroyo Mocho/Lake H Diversion | 326,201 |
| Cope Lake Facilities Project | 121,773 |
| Total | \$19,263,311 |

NOTE 4 - LINE OF CREDIT

On January 15, 2008, the District signed an installment sale agreement with the Municipal Finance Corporation and Wells Fargo Bank for a tax-exempt revolving line of credit in the amount of \$60,000,000 for a term of six years. Effective January 19, 2011 the Board approved reducing the line to a maximum amount of \$30,500,000. The line carries a variable interest rate based on a calculation of 81.41% of bank's Prime rate, less 2.2%. There are no prepayment penalties, an unused portion fee of 0.05% per year applies, and a debt service of 1.0 times net revenues has to be maintained. As of June 30, 2012 the outstanding balance for the line of credit was \$30,500,000 at an interest rate of 0.45%.

NOTE 5 - NET ASSETS AND FUND BALANCES

Net Assets

Net Assets is the excess of all the District's assets over all its liabilities, regardless of fund. Net Assets are divided into three captions under GASB Statement 34. These captions apply only to Net Assets and are described below:

Invested in capital assets, net of related debt describes the portion of Net Assets which is represented by the current net book value of the District's capital assets, less the outstanding balance of any debt issued to finance these assets.

Restricted describes the portion of Net Assets, if any, which is restricted as to use by the terms and conditions of agreements with outside parties, governmental regulations, laws, or other restrictions which the District cannot unilaterally alter. These principally include developer fees received for use on capital projects, debt service requirements, and fees charged for the provision of future water resources.

NOTE 5 - NET ASSETS AND FUND BALANCES (Continued)

Unrestricted describes the portion of Net Assets which is not restricted to use.

Fund Balance

Governmental fund balances represent the net current assets of each fund. Net current assets generally represent a fund's cash and receivables, less its liabilities.

The District's fund balances are classified in accordance with Governmental Accounting Standards Board Statement Number 54 (GASB 54), Fund Balance Reporting and Governmental Fund Type Definitions, which requires the District to classify its fund balances based on spending constraints imposed on the use of resources. For programs with multiple funding sources, the District prioritizes and expends funds in the following order: Restricted, Committed, Assigned, and Unassigned. Each category in the following hierarchy is ranked according to the degree of spending constraint:

Nonspendables represents balances set aside to indicate items do not represent available, spendable resources even though they are a component of assets. Fund balances required to be maintained intact, such as Permanent Funds, and assets not expected to be converted to cash, such as prepaids, notes receivable, and land held for resale are included. However, if proceeds realized from the sale or collection of nonspendable assets are restricted, committed or assigned, then nonspendable amounts are required to be presented as a component of the applicable category.

Restricted fund balances have external restrictions imposed by creditors, grantors, contributors, laws, regulations, or enabling legislation which requires the resources to be used only for a specific purpose. Encumbrances and nonspendable amounts subject to restrictions are included along with spendable resources.

Committed fund balances have constraints imposed by formal action of the Board of Directors which may be altered only by formal action of the Board of Directors. Encumbrances and nonspendable amounts subject to Board commitments are included along with spendable resources.

Assigned fund balances are amounts constrained by the District's intent to be used for a specific purpose, but are neither restricted nor committed. Intent is expressed by the Board of Director or its designee and may be changed at the discretion of the Board of Directors or its designee. This category includes encumbrances; nonspendables, when it is the District's intent to use proceeds or collections for a specific purpose, and residual fund balances, if any, of Special Revenue, Capital Projects and Debt Service Funds which have not been restricted or committed.

Unassigned fund balance represents residual amounts that have not been restricted, committed, or assigned. This includes the residual general fund balance and residual fund deficits, if any, of other governmental funds. On February 16, 2005, the District adopted a Reserve Fund Policy which established the Operating and Emergency Reserve. This reserve is to be used in the case of a flood control emergency pending receipt of any State or Federal reimbursements. As of June 30, 2012, the reserve is \$4,200,000 which is included in unassigned fund balance.

NOTE 6 – RETIREMENT PLAN

All qualified permanent employees participate in the Plan. Members are eligible to retire at age 50 with ten years of service, at age 70 regardless of years of service or at any age with thirty years of service. A year of qualifying service equals one year of full time employment.

The Plan requires participants in Tier 1 to contribute from 9.39%-14.14% of their salary of which the District contributes up to 17.61%. The Plan requires participants in Tier 2 to contribute from 6.30%-10.29% of their salary of which the District contributes up to 16.35%. Contributions necessary to fund the Plan on an actuarial basis are determined by the Alameda County Employees Retirement Association.

The actuarial accrued liability presented below was computed as part of an actuarial valuation performed as of December 31, 2010, which is the latest actuarial valuation available. Significant actuarial assumptions used in the valuation include (a) investment rate of return of 7.9%, (b) projected salary increases of 4.7%-8% per year reflecting 3.50% for inflation and .50% across the board, and (c) cost of living adjustments of 3% for Tier 1 and 2% for Tier 2. The Plan uses the Entry Age Normal Cost Method with a supplemental present value. The amortization period for the supplemental present value is 24 years, with 21 years remaining from January 1, 2012. The Plan uses the level percent of projected payroll method to amortize the unfunded actuarial accrued liability (22-year declining).

The significant actuarial assumptions used to compute the actuarially determined contribution requirement are the same as those used to compute the actuarial accrued liability.

In valuing Plan assets used in determining funding status, the actuary spreads realized and unrealized gains and losses over 5 years.

Trend information gives an indication of the progress made in accumulating sufficient assets to pay benefits when due. Plan wide trend information may be found in the Association's Annual Reports.

Annual contributions paid by the District to the Plan are equal to the annual required contributions which were as follows:

| Fiscal Year | Employee | Employer | Total |
|-------------|-----------|-------------|-------------|
| 2009-2010 | \$423,182 | \$2,750,842 | \$3,174,024 |
| 2010-2011 | 716,787 | 2,663,052 | 3,379,839 |
| 2011-2012 | 689,817 | 2,688,349 | 3,378,166 |

NOTE 7 - POST EMPLOYMENT BENEFITS OTHER THAN RETIREMENT

The District, through the County of Alameda (County), is a participant under the Alameda County Employees' Retirement Association's (ACERA) plan for other post employment benefits as established by the California Legislature under Article 5.5 of the County Employees Retirement Law of 1937. Retired employees from the District receive a monthly medical allowance toward the cost of their retiree health insurance from the Supplemental Retiree Benefit Reserve (SRBR). The SRBR is a funded trust that receives 50% of the investment earnings that are in excess of the target investment return of the ACERA pension fund. The District funds the premiums for current active employees while ACERA funds the premiums for retirees.

As the underlying cost for non-Medicare eligible retirees is higher than the blended average of actives and non-Medicare eligible retirees, there is an implicit subsidy inherent in the cost allocation process. GASB 45 requires employers using a blended rate for active and non-Medicare eligible retirees to recognize the implicit subsidy liability.

The SRBR is used to fund these benefits for eligible retirees, including retirees from the County and other employers who contribute to the ACERA pension fund, including the District. Accordingly, the District believes it has already accounted for the payments to be made from the SRBR indirectly through its pension contributions and therefore the District's only GASB 45 liability is for the implicit subsidy. Furthermore, as the Board of Retirement cannot make payments to retirees after the SRBR is exhausted, the liability for these benefits is capped at the amount of SRBR assets, therefore, the unfunded liability for these benefits is, by definition, zero.

The funding of these benefits is limited to investment earnings to a special reserve allocated in accordance with the statute. The Board of Retirement has no authority to demand funding from employers or member participants to fund these benefits. If these reserves were depleted, benefits provided by the program will cease. Under the current actuarial assumptions it is anticipated that the reserves will be sufficient to fund the program through the year 2027 based on the December 31, 2010 valuation. Because of the limitations on the Board of Retirement's ability to provide these benefits, this program is considered to be 100% funded through 2027.

NOTE 8 - INSURANCE

The District is self-insured for claims under the County of Alameda self-insurance/excess insurance program. The County is a member of the California State Association-Excess Insurance Authority (CSAC-EIA), a California Counties Joint Powers Authority whose purpose is to develop and fund programs of excess and primary insurance for its member counties.

| Type of Coverage | Coverage Limit | Self-Insured/Deductible |
|---|-----------------|-------------------------|
| General Liability, including Auto Liability | \$25,000,000 | \$1,000,000 |
| Workers' Compensation | Statutory Limit | 3,000,000 |
| Property | 610,000,000 | 50,000 |
| Crime | 10,000,000 | 2,500 |
| Pollution | 10,000,000 | 500,000 |
| Watercraft | 1,000,000 | 1,000 |

NOTE 9 - COMMITMENT AND CONTINGENT LIABILITIES

A. Litigation

The District is a defendant in a number of lawsuits, which have arisen, in the normal course of business including challenges over certain rates and changes. The ultimate outcome of these matters is not presently determinable. In the opinion of the District, these actions when finally adjudicated will not have a material adverse effect on the financial position of the District.

B. Other Contingencies

In June, 2006, the District entered into a Water Banking and Exchange Program with Cawelo Water District. The District's capital cost is approximately \$19,000,000 to be financed by 30-year revenue bonds issued by Cawelo. In addition, the District will pay for transportation of the water to and from the banking site. \$881,306 was paid for the year ended June 30, 2012.

In compliance with California Environmental Quality Act (CEQA), the District implemented the "Modified Near-Term Project" (the Project), as identified in the Final Environmental Impact Report for the Water Supply Planning Program. The District entered into the following contracts to implement the Project:

- A) Effective January 1, 1999, a 15-year agreement with Byron-Bethany Irrigation District to purchase up to 5,000 acre-feet of water per year, with a minimum of 2,000 acre-feet per year available for the District, and a minimum payment of \$90,000 per year.
- B) Commencing January 1, 2000, the purchase and permanent transfer of 15,000 acre-feet of State Water Project entitlements from the Lost Hills Water District for a purchase price of \$15,000,000 and assumption of State Water Project "fixed costs" of approximately \$900,000 per year.

C. Lease Obligation

On June 4, 2003, the District executed a lease-buy-option agreement with a developer to build a new administrative-engineering building in Livermore, California. The agreement calls for a 15 year escalating operating lease, with annual rents to start at \$986,831 to \$1,302,133 through year 15, with a purchase option of \$12,153,000. Occupancy started February 19, 2005. For the fiscal year ended June 30, 2012, the District paid \$1,120,582. A schedule of future rents is as follows:

| For the Year Ending June 30 | Lease Obligation |
|-----------------------------|---------------------|
| 2013 | \$1,143,017 |
| 2014 | 1,165,901 |
| 2015 | 1,189,198 |
| 2016 | 1,212,958 |
| 2017 | 1,237,241 |
| 2018-2021 | 3,308,776 |
| Totals | \$9,257,091 |

ALAMEDA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT – ZONE 7

MEMORANDUM ON INTERNAL CONTROL AND REQUIRED COMMUNICATIONS

FOR THE YEAR ENDED JUNE 30, 2012



ALAMEDA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT – ZONE 7 MEMORANDUM ON INTERNAL CONTROL AND REQUIRED COMMUNICATIONS

For the Year Ended June 30, 2012

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MEMORANDUM ON INTERNAL CONTROL

Board of Directors Alameda County Flood Control and Water Conservation District – Zone 7 Livermore, California

In planning and performing our audit of the financial statements of the Alameda County Flood Control and Water Conservation District – Zone 7 (the District) as of and for the year ended June 30, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the District's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. In addition, because of inherent limitations in internal control, including the possibility of management override of controls, misstatements due to error or fraud may occur and not be detected by such controls. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

This communication is intended solely for the information and use of management, Board of Directors, others within the organization, and agencies and pass-through entities requiring compliance with generally accepted government auditing standards, and is not intended to be and should not be used by anyone other than these specified parties.

October 8, 2012





REQUIRED COMMUNICATIONS

Board of Directors
Alameda County Flood Control and Water
Conservation District – Zone 7

We have audited the financial statements of the Alameda County Flood Control and Water Conservation District – Zone 7 (the District) as of and for the year ended June 30, 2012 and have issued our report thereon dated October 8, 2012. Professional standards require that we advise you of the following matters relating to our audit.

Financial Statement Audit Assurance: Our responsibility, as prescribed by professional standards, is to plan and perform our audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit in accordance with generally accepted auditing standards does not provide absolute assurance about, or guarantee the accuracy of, the financial statements. Because of the concept of reasonable assurance and because we did not perform a detailed examination of all transactions, there is an inherent risk that material errors, fraud, or illegal acts may exist and not be detected by us.

Other Information Included with the Audited Financial Statements: Pursuant to professional standards, our responsibility as auditors for other information in documents containing the District's audited financial statements does not extend beyond the financial information identified in the audit report, and we are not required to perform any procedures to corroborate such other information. Our responsibility also includes communicating to you any information that we believe is a material misstatement of fact. Nothing came to our attention that caused us to believe that such information, or its manner of presentation, is materially inconsistent with the information, or manner of its presentation, appearing in the financial statements. This other information and the extent of our procedures are explained in our audit report.

Accounting Policies: Management has the responsibility to select and use appropriate accounting policies. A summary of the significant accounting policies adopted by the District is included in Note 1 to the financial statements. There were no changes made to the District's accounting policies for fiscal year ended June 30, 2012.

Unusual Transactions, Controversial or Emerging Areas: No matters have come to our attention that would require us, under professional standards, to inform you about (1) the methods used to account for significant unusual transactions and (2) the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.

Estimates: Accounting estimates are an integral part of the financial statements prepared by management and are based on management's current judgments. Those judgments are normally based on knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ markedly from management's current judgments.

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The most sensitive accounting estimate affecting the financial statements is depreciation. Management's estimate of depreciation is based on the estimated useful lives of the capital assets. We evaluated the key factors and assumptions used to develop the depreciation expense and determined that they are reasonable in relation to the basic financial statements taken as a whole.

Disagreements with Management: For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the District's financial statements or the auditor's report. No such disagreements arose during the course of the audit.

Management informed us that, and to our knowledge, there were no consultations with other accountants regarding auditing and accounting matters.

Retention Issues: We did not discuss any major issues with management regarding the application of accounting principles and auditing standards that resulted in a condition to our retention as the District's auditors.

Difficulties: We encountered no serious difficulties in dealing with management relating to the performance of the audit.

Audit Adjustments: For purposes of this communication, professional standards define an audit adjustment, whether or not recorded by the District, as a proposed correction of the financial statements that, in our judgment, may not have been detected except through the audit procedures performed. These adjustments may include those proposed by us but not recorded by the District that could potentially cause future financial statements to be materially misstated, even though we have concluded that the adjustments are not material to the current financial statements.

We did not propose any audit adjustments that, in our judgment, could have a significant effect, either individually or in the aggregate, on the entity's financial reporting process.

Uncorrected Misstatements: Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. We have no such misstatements to report to management.

This report is intended solely for the information and use of the finance committee, Board of Directors, and management and is not intended to be and should not be used by anyone other than these specified parties.

Tage + Association

October 8, 2012